



Second Bomb Wing

Integrity - Service - Excellence

AGC Membership Brief: 2d Contracting Squadron



Major Ryan Johnson



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2CONS

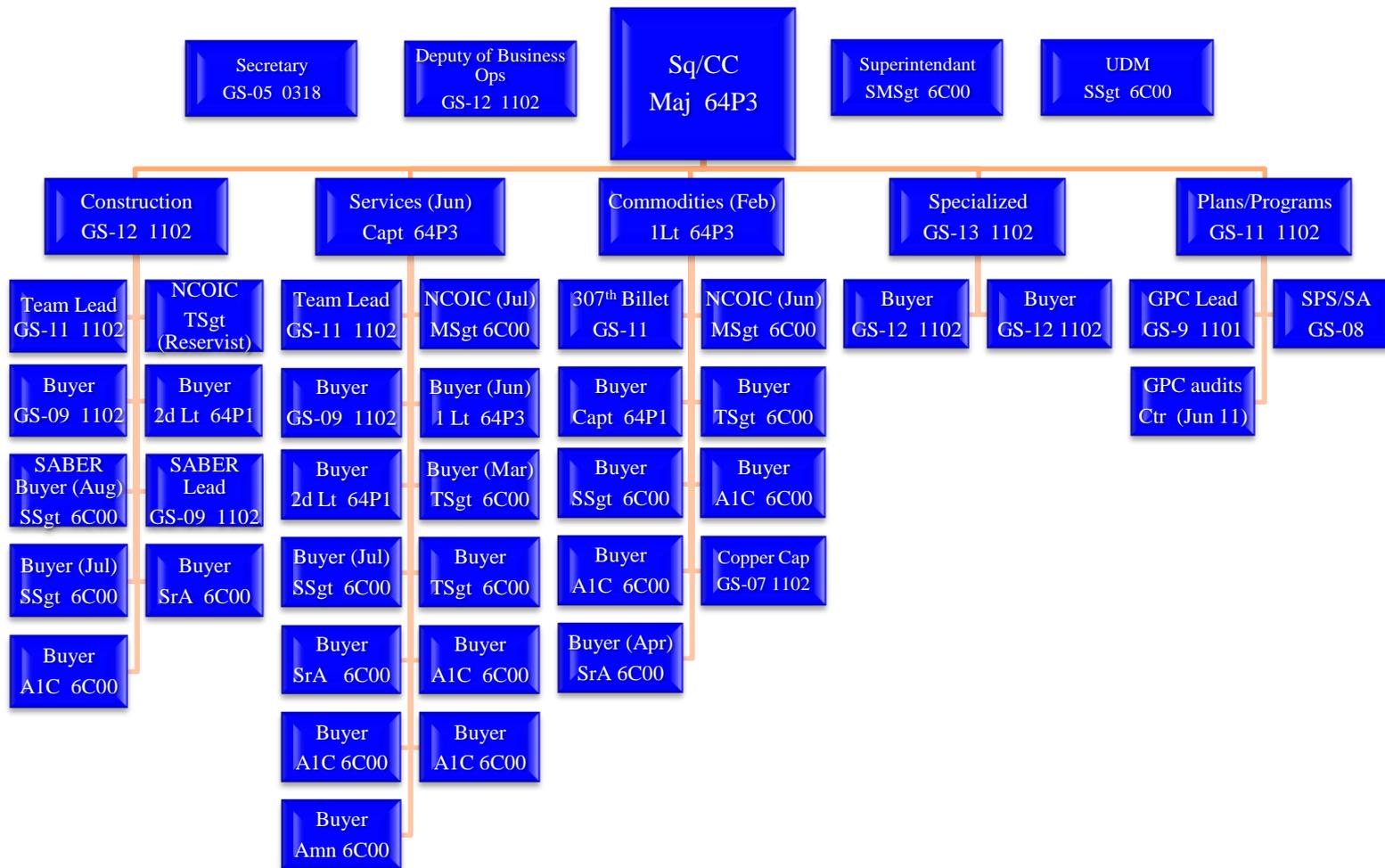


■ Agenda

- 2 CONS organization
- Spend Analysis
- Small Business Set- Aside Programs
- FAR Regulations
- Upcoming Requirements
- 2 CONS website
- Navy counter-parts



2 CONS Organization





2 CONS Leadership

Major Ryan Johnson

Commander, 2d Contracting Squadron
456-6939

Ms. Brenda Russo

Deputy of Business Operations
456-6940

Small Business Specialists

Lt Joshua Needham

Services Flight Commander
456-5205

All Service Acquisitions: Food Service, Custodial, Refuse, Transient Alert, COCESS, etc.

Mrs. Marla Poirier

Construction/Specialized Flight Commander
456-6833

All Construction Acquisitions: SABER, Renovations, Minor Repair, etc.

Ms. Sharon Jefferson

Plans and Programs Flight Chief
456-3729

Government Purchase Card Program and Quality Assurance Program

Ms. Tracey Crockett

Specialized Flight Commander
456-1102

New flight as of 1 Oct 2010: Complex services to include technical experts in intelligence, logistics, engineering etc.

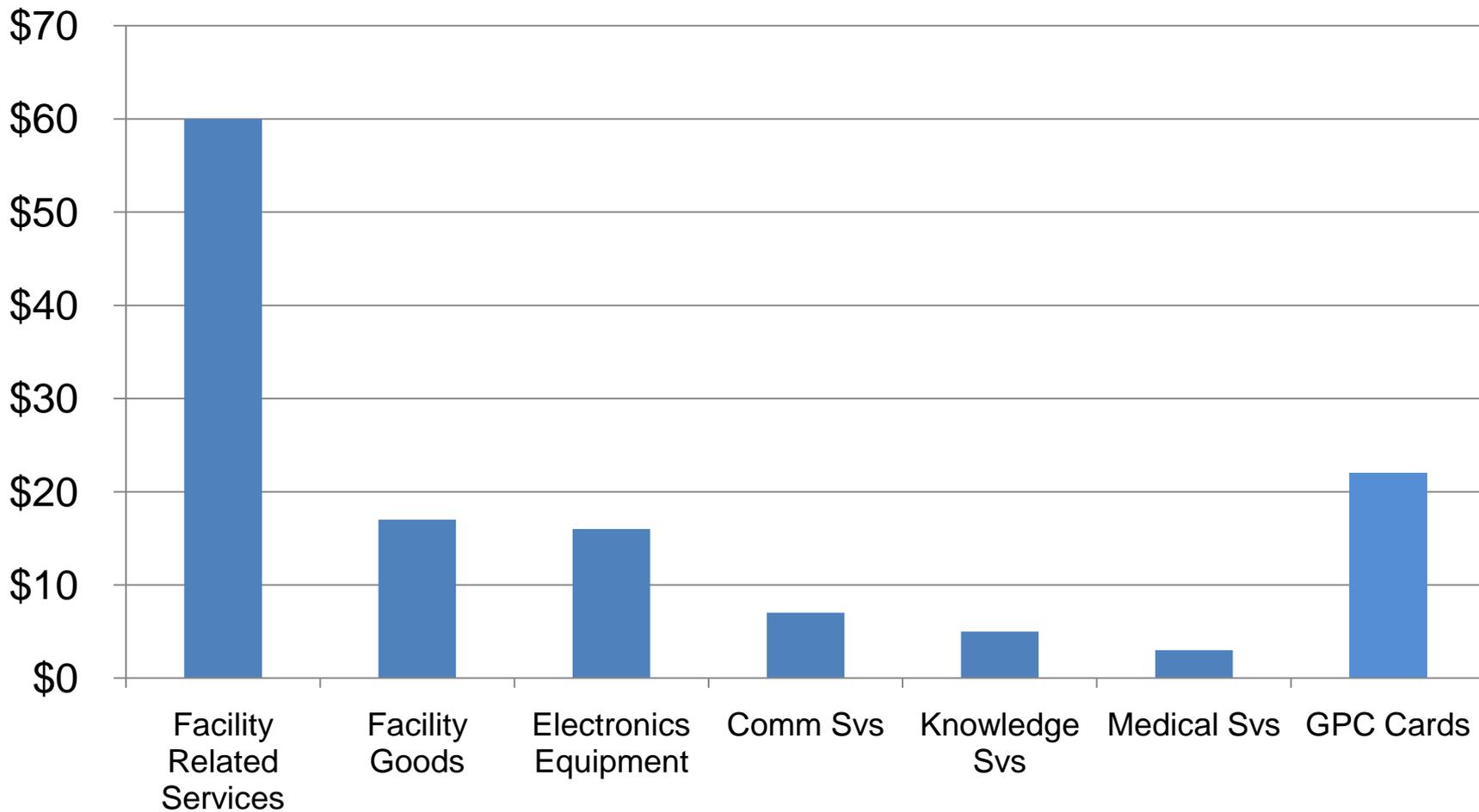
Lt AJ Thomas

Commodities Flight Commander
456-6887

All Commodity Acquisitions: IT equipment, medical supplies, vehicles, etc.



2 CONS Spend Analysis (FY10)

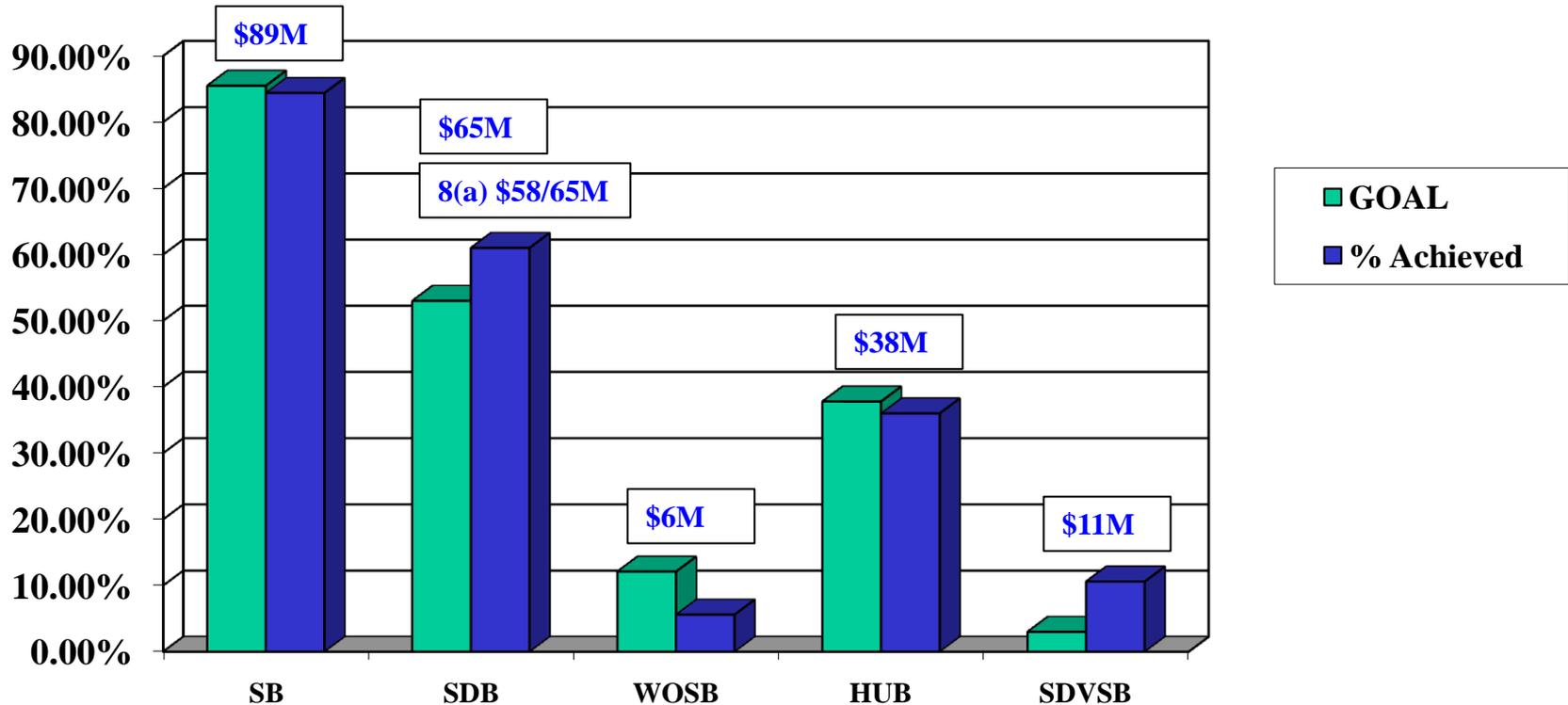




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Socio-economic Performance



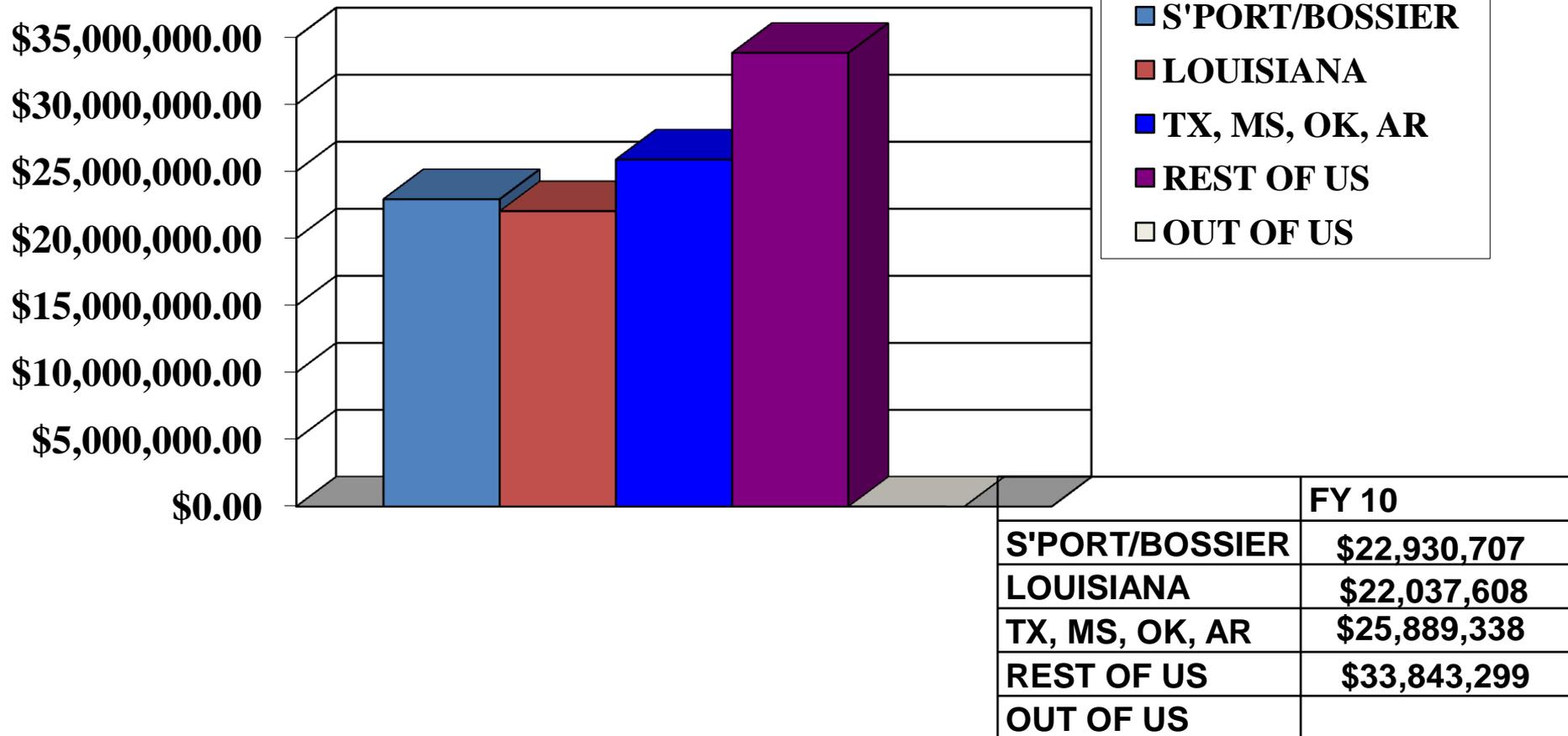
www.SBA.gov



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Geographically Spend





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Federal Acquisition Regulation Requirements



- All requirements >\$10K are posted via www.FedBizOpps.gov (LA Government Procurement Center)
 - Non-commercial (synopsis + solicitation)
 - Commercial (combined synopsis/solicitation)
- Ability One (NIB/NISH)
 - Javits-Wagner-O'Day Act requires the Gov't to purchase supplies and services from Ability One non-profit agencies (FAR 8.704)
 - Custodial, telephone switchboard service, laundry (base and hospital), and operation of postal service center
- Section 8(a) Business Development Pgm
 - Sole source authority <\$4M (FAR 19.805-1(a)(2))
 - "Special Notice" release intent of future 8(a) awards (fedbizopps)/2 CONS website

Barksdale Air Force Base



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Units > 2d CONS



2d CONS

Provide the quality contracting support and training necessary to optimize the mission capabilities of all organizations supported here and abroad.

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Contact Info

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 Barksdale AFB LA 71110-2079
 318-456-1928
 Fax 318-456-2629

Useful Links

- DOD Business Opportunities
- Procurement Marketing and Access Network
- Selling to the Air Force
- Small Business Administration
- U.S. Dept of Commerce
- Federal Acquisition Regulations

Business Actions

- Wide Area Work Flow (WAWF) Instruction Guide
- GPC Cardholder List
- Central Contractor Registration
- Barksdale Active Construction Contractors
- Procurement Technical Assistance Center

Small Business Financial Impact

In fiscal year 2010 we spent **\$109.8 Mil+** on goods, services and construction to accomplish our mission. Of that amount, **\$105 Mil** was eligible to be spent with Small Businesses. (Breakdown as follows)

- \$88.572 mil (84.32%)** to Small Businesses
- \$64.242 mil (61.16%)** to Small Disadvantaged Businesses
- \$6.015 mil (5.73%)** to Small Women-Owned Businesses
- \$38.106 mil (36.27%)** to HUBZone
- \$11.357 mil (10.81%)** to Service Disabled Veteran-Owned Businesses

<http://www.barksdale.af.mil/units/2dcons.asp>

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NAVFAC Southeast

- NAVFAC Southeast Jacksonville, FL Nelson Smith 904-542-6179

Weapons Load Crew Training Facility (\$18M): solicitation release Mar 2011

MSG Complex (\$24M): solicitation release Sep 2011

NAVFAC Contract Listings - Internet Explorer provided by USAF
https://portal.navy.mil/portal/page/portal/navfac/navfac_forbusinesses_pp/smallbusiness/contract_listings/tab

NAVFAC Naval Facilities Engineering Command

Employees Client SEARCH

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NAVFAC: For Businesses: Small Business: NAVFAC Contract Listings

NAVFAC Small Business Programs
NAVFAC Small Business Contacts
NAVFAC Achievements
Opportunities
Small Business Directories
Contracting Guidelines
Events Calendar

Leaders
Small Business Program Office

Subcontracting Opportunities Acquisition Strategies & Forecasts

Long Range Acquisition Forecast

NEW!! NAVFAC'S LONG RANGE ACQUISITION FORECAST
DISCLAIMER United States Code Title 15, Section 637(A)(12)(C), requires the Department of the Navy to prepare a forecast of expected contract opportunities for the next and succeeding fiscal years and make the forecast available to small businesses. We fulfill this requirement by publishing this Long Range Acquisition Forecast (LRAF) and updating the information on an annual basis. The LRAF contains NAVFAC indefinite Delivery/indefinite Quantity requirements that are forecasted for the upcoming and next two fiscal years. The forecast is for informational marketing purposes only. It does not constitute a specific offer or commitment by the Navy to fund, in whole or in part, the opportunities referenced herein. This listing is not all inclusive and is subject to change. 3/5/2011

Military Construction Projects

FY 2010 MCON & MCNR Enacted Project List
This document provides the Long Range Acquisition Estimating for NAVFAC's enacted FY 2010 Military Construction (MCON) and Military Construct Navy Reserves (MCNR) projects only. This forecast is for advance planning purposes only. Businesses are encouraged to search www.FBO.gov or www.NECO.gov for actual solicitations.

NAVFAC MILCON FORECAST PROJECT LIST
This document provides the Long Range Acquisition Estimating for NAVFAC's planned FY 2011 Military Construction (MCON) and Military Construct Navy Reserves (MCNR) projects only, as submitted to Congress. This forecast is for advance planning purposes only. Businesses are encouraged to search www.FBO.gov or www.NECO.gov for actual solicitations

Capital Improvements Acquisition Planning

https://portal.navy.mil/portal/page/portal/navfac/navfac_forbusinesses_pp/smallbusiness/contract_listings/tab

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Questions?



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